

Indianapolis Region

Financial / Back Office

Sallie Mae Bank

December 2017 - Student loan giant Sallie Mae is spending \$12 million to expand its collections and call-center operations in Indianapolis, creating as many as 350 jobs over the next three years. The expansion is the second for the Newark, Delaware-based company in Indianapolis in less than two years. In June 2016, Sallie Mae announced plans to spend \$15.7 million to open an office in northeast Indianapolis and add 278 workers to its staff of 131.

The Indiana Economic Development Corp. offered \$3.9 million in tax credits if Sallie Mae reaches those hiring goals. The city of Indianapolis supports this project.

Liberty Mutual Insurance

November 2017 – Liberty Mutual Insurance, a diversified global insurer, announced plans to expand its operation in Hamilton County, creating up to 400 new, high-wage jobs by 2021. The global company, which is headquartered in Boston, is investing more than \$14 million to expand near its operations center.

The Indiana Economic Development Corporation (IEDC) offered Liberty Mutual Group Inc. up to \$5,200,000 in conditional tax credits and up to \$300,000 in training grants based on the company's job creation plans. The city of Carmel supports the project.

Green Circle Health

January 2017 - Green Circle Health, a provider of health care management and wellness platforms designed to empower families to make healthier lifestyle decisions and improve outcomes, announced plans to locate its Client Services Center here, creating up to 125 new jobs by 2022. The Pensacola, Florida-based company will invest nearly \$1 million to lease and furnish office space in Indiana over the next five years. The company opened an initial 1,000-square-foot office in Carmel.

The Indiana Economic Development Corporation offered Simple Healthcare LLC (dba Green Circle Health) up to \$1,000,000 in conditional tax credits and up to \$131,250 in training grants based on the company's job creation plans. The city of Carmel supports the project.

RX Help Centers LLC

October 2016 - Indianapolis-based Rx Help Centers LLC moved to a new operations center and plans to add up to 230 jobs in the next three years. Rx Help Centers works with pharmaceutical manufacturers, public and private foundations and wholesale mail-order pharmacies to lower the cost of prescriptions for its clients. Last year, the company's focus shifted from individuals to employers, which led to triple-digit revenue growth in each quarter since.

The Indiana Economic Development Corporation offered Rx Help Centers LLC up to \$1,500,000 in conditional tax credits and based on the company's job creation plans. The city of Indianapolis supports the project.

N.K. Hurst Company

March 2016 - N.K. Hurst Company, family owned and operated in Indianapolis since 1938, announced their intent to expand to Zionsville. The company will invest \$6,800,000 in their new facility. The new Zionsville location is planned to house office, manufacturing, and distribution operations. The expansion is anticipated to bring more than 40 jobs. N.K. Hurst Company started as a coffee, tea, and sugar distributor, and nine years later, they released their first product, dry edible beans. Incentives were not listed.

Republic Services

February 2016 - Republic Services Inc. (NYSE: RSG), an industry leader in U.S. recycling and non-hazardous solid waste, announced plans to establish a shared services center in Fishers, which will create up to 469 new jobs by 2025. Republic Services, a Fortune 500 company, will invest \$13.6 million to lease, renovate and equip a 68,000-square-foot class-A office in Fishers.

The Indiana Economic Development Corporation (IEDC) offered Republic Services up to \$4,500,000 in conditional tax credits based on the company's job creation plans. The city of Fishers offered additional incentives.